

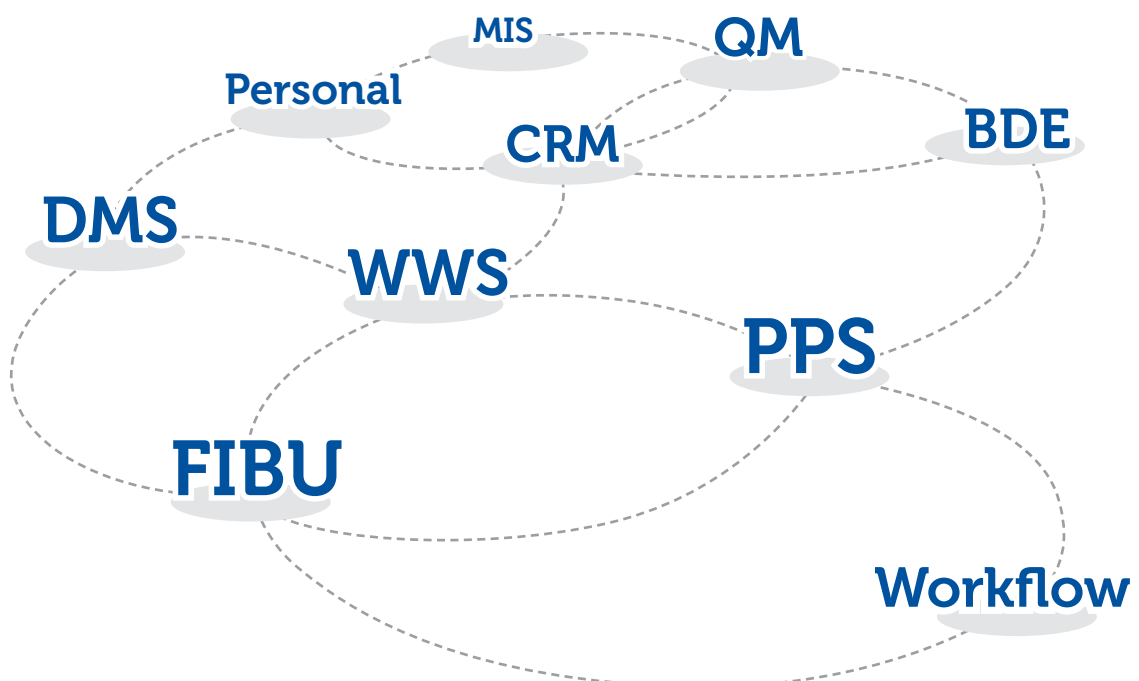
10 products, custom-tailored
in one comprehensive solution
straight from the developers:
TopM net7!

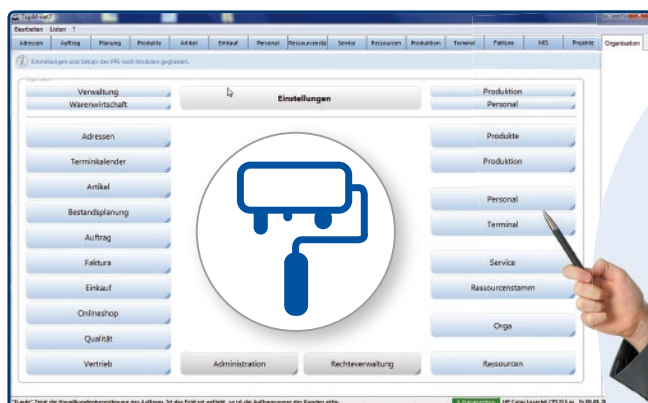
10 products in **one solution**:

With net7, we have implemented a fully comprehensive and integrated software solution for manufacturing companies that includes the functionality of 10 domains. The complete solution has been developed in one comprehensive interface, reflecting our holistic product strategy through end-to-end in-house development.

The flexible design of net7 allows for use in various industry sectors, company sizes and manufacturing processes.

WWS	Enterprise Resource Planning System
PPS	Product Planning and Control
BDE	Business Data Collection
CRM	Customer Relationship Management
DMS	Document Management System
Workflow	Workflow Business Organisation
FIBU	Certified Financial Accounting
Personal	Personnel Time Recording and Administration
MIS	Management Information System
QM	Quality Management





Markus Rupprecht, Developer

Custom-tailored yet updateable

net7 safeguards your individuality and flexibility in the market. Thanks to convenient tools, the net7 software can be customised and configured according to your industry's or company's specific needs – either by you or by us.

Mask editor

All screens can be customised to your preferences. You can move, hide, minimise or maximise input fields and buttons. You can rename selected fields, make them mandatory, etc. This can be done for the entire company or for selected users or groups of users.

Form generator

Print forms (such as invoices, orders, work schedules, etc.) are aligned to your company's forms via drag and drop. Any information can be displayed or hidden.

List generator

Create and save your own lists and evaluations with cross-table computational functions – it's quick and easy. Departments will be provided with those lists on a module-specific basis.

Parametrisation and configuration

Countless switches and tables in the programme setup control the processes and requirements in your application. You can control access to the various information sections through company-specific user profiles.

Customer modules

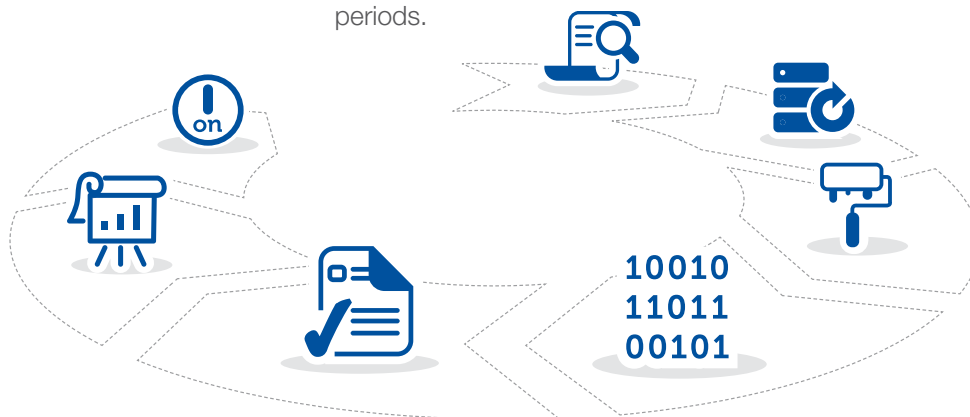
Additional functionalities (e.g. special offer calculations) can be implemented through the integration of customer-specific programme sections.

Languages

All display masks, programme notifications and forms can be made available multilingually. A simultaneous use of several languages is possible.

7 steps to a successful project

net7 is more than just a piece of software – its success is based on cooperation. We provide your company with advice and support. With TopM's net7 implementation strategy, success is guaranteed – as are short implementation periods.



1. Analysis

First, your processes and requirements are evaluated and established. We contribute our expertise to your company.



2. Data transfer

net7 features standard interfaces, and TopM has expertise in application and database systems.



3. Customising

We customise our net7 software for you. Custom-tailored forms, masks and processes are only a matter of a few clicks.



4. Programming

TopM programmes functionalities according to your requirements. These functionalities are integrated into the programme core to ensure they are maintained during updates.



5. Test run

Prior to going live, your company process will be simulated with your data to ensure a flawless implementation of net7.



6. Training

We train your staff in our headquarters or in your company's offices – with TopM's own mobile training network.



7. Implementation

We are there when your software goes live. Only that way can problems be solved and specific topics reinforced or programmed if required.

TopM stands for TopService

Our customers are important to us. Through close cooperation, we have been able to develop net7 as a piece of software with a focus on practicality. Benefit from the flexibility of direct support by the software providers and the opportunity of contributing to your software's continued development. As part of our service contract, you can avail of the following services:

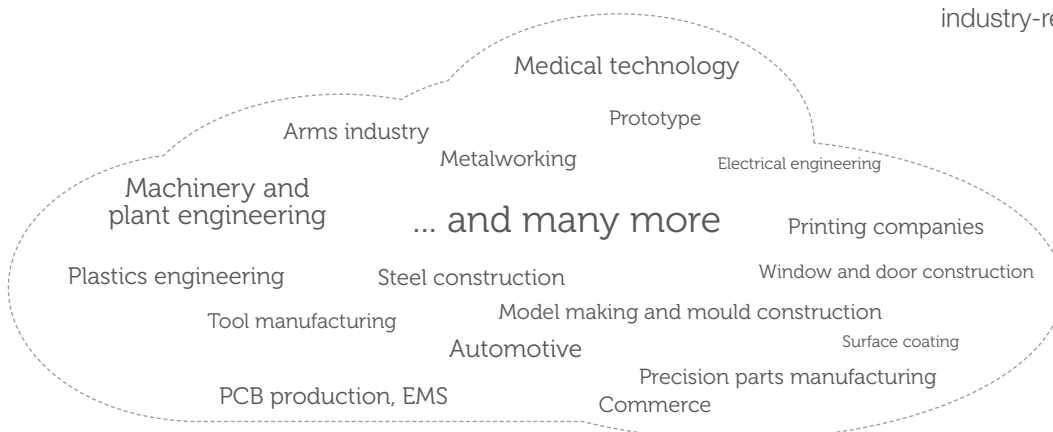


Andreas Schmid, Product manager

- ☒ Continuous development of our net7 solution
- ☒ Free updates for all advanced versions
- ☒ Implementation of customer-specific requirements as part of general development
- ☒ No discontinuation of product families
- ☒ Customer support hotline
- ☒ Remote support
- ☒ Personal project manager
- ☒ Group seminars & follow-up training

References

Customer satisfaction is our number one priority. Our annual satisfaction surveys confirm that we are on the right track. Please feel free to contact our customers. We can facilitate contact to industry-relevant companies in your vicinity upon request.



with a large range of

Order and billing

Offer management

- Enquiries
- Calculation
- Offer generation
- Offers in Word
- Offer versions
- Offer configuration
- Offer dispatch
- Offer tracking
- Offer evaluation
- Forecast
- Offer archiving
- Preferred dates and delivery dates (general and per item)
- Availability calculation
- Alternative items
- Copy function

Commercial orders

- Orders
- Framework agreements
- Order confirmation
- Graphic order planning
- Batch cards
- Overview assignment
- Dispatching order

Delivery

- Delivery note
- Collective delivery note
- Shipping documents
- Packaging stickers
- Delivery note list
- Custom and export documents
- Freight, packaging and insurance costs
- Delivery of blanket order

Invoicing

- Invoices
- Invoice processing
- Collective invoices
- Pro forma invoices
- Advance invoices
- Final accounts
- Credit entries
- Lists of outstanding items
- Payment reminders
- Bonus credits
- Payment run
- Intrastat reporting

Materials management

Stock and item management

- Stock list
- Technical data
- Item update
- Item adjustment
- Supplier prices
- Special-offer price
- Storage space management
- Random stock keeping
- Consignment stock
- Stock levels
- Storage optimisation
- Materials journal
- Serial number management
- Batch management
- FIFO storage management
- Alternative quantity units
- ABC analysis
- Packaging allocation
- Material surcharges
- Weight units
- Client syndicate
- Datanorm catalogues

Procurement

- Supplier enquiry
- Order
- Blanket orders
- Order confirmations
- Backorder management
- Supplier reminder
- Receipt of goods
- Invoice verification & approval
- Interface payment software
- Provision of material
- External production orders
- Cash book
- Returns

Inventory

- Annual inventory
- Permanent inventory
- Inventory assessment
- Inventory semi-finished parts
- Mobile inventory records

Materials scheduling

- Automatic order lists
- Consumption- and demand-controlled inventory planning
- Min.inventory calculation
- Date checklists

Customer Relationship Management

Master data management

- Customer addresses
- Contact partners
- Advertising directory
- Address import
- Customer prices
- Language for correspondence
- Foreign currencies
- Address-dependent forms
- Shipping methods and drop-off points
- Billing and delivery address
- Text modules
- Limit checks
- Order, purchasing and dunning blocks

Correspondence

- E-mails
- Serial e-mails
- Letters
- Serial letters
- Visit reports
- Faxes
- Link telephone system
- Call notes
- Reminder lists
- Call centre function

Process support

- Workflow management
- In-house communication
- Customer-oriented scheduling
- Sales strategy
- Route planning
- Commission settlement
- Access field personnel

Project administration

- Project planning
- Graphic project plan
- Project staff
- Process linkage
- Process creation
- Post calculation
- Project approval

Financial accounting

Transactions

- GOB-certified
- Standard transactions
- Batch transactions
- Receipt of invoice
- Outgoing invoices
- Payments
- Bank transfers
- Transfer slip
- Transfer forms
- Cost centre transactions
- Automatic transactions
- Document archiving
- Assets accounting

Debtors / Creditors

- Calculation of interest on arrears
- Online payments
- Transaction journal
- Journal of accounts
- Chart of accounts COA03
- Chart of accounts COA04
- Variable charts of accounts
- Transactions in periods
- Dunning

Analyses

- Transfer of invoices and accounts payable
- Management of outstanding items
- Finance plan / budget
- Liquidity assessments
- Online payments
- Breakdown of accounts
- DATEV interface

Monthly statement

- Lists of totals and balances for accounts & cost centres
- Transaction journal
- Turnover tax advance return
- Summary statement
- Business assessment
- Bank account statements
- Account balances audit
- Income statement

Annual accounts

- Automatic client setup
- Transfer balances carried forward (debtors/creditors) from previous year
- Retroactive transactions in all years

functionalities: WWS PPS FI BU

Cost accounting

Cost centres

- Payers
- Allocation by percentage and distribution key
- Cost distribution sheet
- Allocation method
- Cost centre analysis
- Cost centre accounting
- Target figures
- Cost centre automatics in transactions

Service and maintenance

Service orders

- Order acceptance
- Error codes
- Machine data
- Replacement parts
- Work schedule
- Travel expenses
- Additional expenses
- Quote
- Service order
- Test reports
- Delivery note
- Accounting & billing
- Installation report
- Installation planning

Maintenance

- Maintenance intervals
- Maintenance plan
- Maintenance contracts

Production planning

Resources

- Staff / Teams
- Tools & materials
- Machines / machine groups

Rough planning

- Forward / backward scheduling
- Throughput optimisation
- Capacity planning
- Graphic representation

Detailed planning

- Automatic scheduling
- Manual scheduling
- Graphic control stations machine, staff, orders
- Utilisation display

Means of production

Machines & tools

- Machines
- Tools
- Training aids
- Non-company machines
- Inventory management

Planning & capacity

- Hourly rates
- Capacity figures
- Performance specification
- Fields of application
- Technical datasheet
- Graphic machine planning board
- Time card / machine failures

Maintenance

- Service and maintenance
- Maintenance plan
- Monitoring by calendar, cycles (meter reading) and running time

Repair

- Spare parts and spare parts list
- Repair orders
- Error history

Julia Löw, Sales

The image displays several screenshots of the TOP M software interface, illustrating its various functional modules. The main window shows a detailed view of a production order, including customer information, material list, and production data. Other windows show cost accounting details, service order management, and maintenance planning. The interface is designed for efficient data entry and analysis, with clear navigation and reporting tools.

Production control

Production orders

- Grouping of production orders
- Splitting of production orders
- Splitting by batch size
- Ready message

Production documents

- Material lists
- Work schedule / production schedule
- Machine setup schedule
- Checklists
- Shipping labels
- Custom-tailored forms

Control stations

- Production status
- Staff planning
- Machine planning
- Postponement
- Monitoring of material flow

Business data collection

- Time allocation
- Post calculation
- Target/actual comparison
- Good and defective quantities
- Causes of rejects
- Integrated logging terminal
- External logging terminal
- Logging of working hours machine and staff

Construction and stock lists

Stock lists

- Multi-level stock lists
- Standard stock lists
- Alternative items and spare parts
- Planned quantities
- Prices
- CAD import

Work schedules

- Set-up times
- Planned time (staff)
- Planned time (machine)
- Work preparation
- Standard work schedules
- Link tool
- Link material
- Cavity for mould construction
- Processes by workplace and machine groups

Calculation

- Full sales calculation
- Calculation on batch size
- Archiving and distribution
- Different calculation schemes

Variants

- Variant generator
- Standard variants
- Variant calculation
- Article configuration through formulas and regulations

Operation scheduling

- Operational sequence with dependencies
- External manufacturer

Management information system

General overview

- Overview by product groups
- Back orders
- Stock values
- Top 10 customers and suppliers
- Liquidity
- Finance planning
- Cost planning
- Post calculation production order
- Post calculation commercial order
- Post calculation project
- Target/actual comparison

Monthly overview

- Incoming orders
- Outgoing invoices
- Incoming invoices
- Outgoing payment
- Incoming payment

Staff

- Staff development
- Development of contract staff
- Sick days
- Annual leave taken
- Remaining annual leave
- Overtime worked

Evaluation

- Financial ratio
- Import aggregate and trial balance
- Production evaluation
- Commercial evaluation
- Stock management evaluation
- ABC analyses
- Revenue per customer / supplier

Work Flow

Orga module

- In-house communication
- Link to processes
- Process creation
- Freely definable workflow scenarios with escalation

Sales workflows

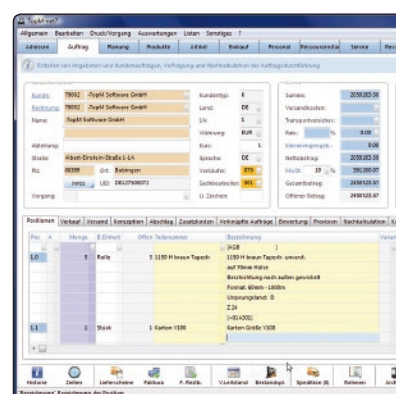
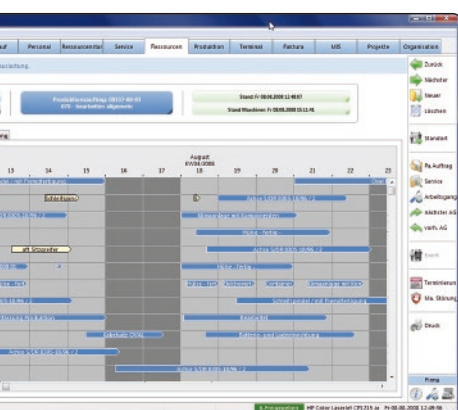
- Evaluation of new customers
- Evaluation of prospective customers
- Evaluation of credit entries
- Instalment
- Quantity change through production
- Schedule change through production
- Holiday workflow
- Confirmation of desired date through production

Purchasing workflows

- Request notifications
- Quantity change (production)
- Differing quantity of incoming goods
- Schedule change (production)
- Call order postponement

Production workflows

- Quantity change (sales/purchasing)
- Schedule change (sales/purchasing)
- Customer order verification
- Wear limit of tools



Personal MIS QM

Data storage

Document archive

- Linking documents
- Scanning documents
- Storage of images
- Linking archive to processes
- Preview
- Opening the original
- Print integration

Process archiving

- Archiving as PDF
- Long-term storage
- Audit-proof storage

GDPdU

- Data storage in compliance with GDPdU
- GDPdU export

History

- Item history
- Address history
- Order history

Drawing management

- CAD drawings storage
- Edit drawings
- Version management

Staff and hours

Staff board

- Graphic representation
- Attendance and absence records
- Holiday schedule
- Sick days

Staff

- Rates of pay
- Employee data
- Scheduling / shift allocation
- Graphic shift scheduling

Staff work time logging

- Working time models
- Time account
- Pay overtime
- Integrated time and attendance terminal
- External time and attendance terminal
- Hardware terminal
- Access control
- Link with business data collection times

Wages and salaries

- Wage types
- Wage type list
- Timesheet
- Export payroll accounting
- Mark-up and reduction rates

Quality management

Evaluation

- Supplier evaluation
- Customer evaluation
- Customer satisfaction survey

Material testing

- Incoming goods inspection
- Quarantine store
- Test reports
- Transaction error detection

Process support

- Limit checks
- Cross-departmental support for quantity and schedule changes
- 8D report

Process testing

- Digital signatures
- Authorisations

Work monitoring

- Logging good and defective quantities
- Error codes
- Checklists

Electronic Data Interchange

EDIFACT

- Incoming orders
- Orders

Automotiv

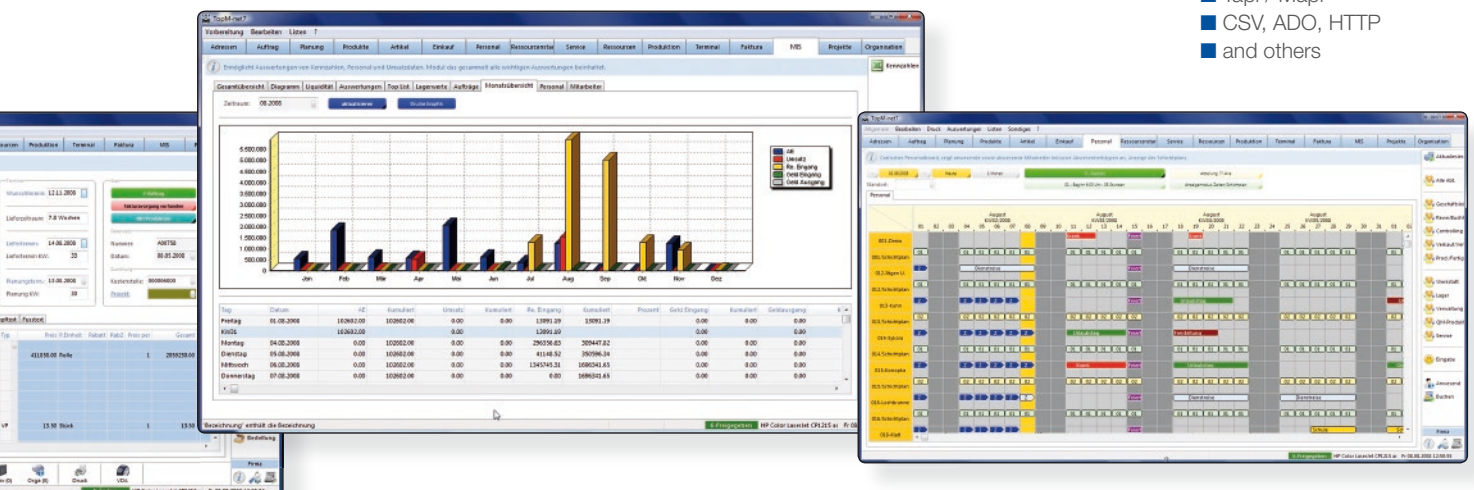
- VDA 4902 – Goods labels
- VDA 4905 – Delivery of blanket order
- VDA 4906 – Invoice
- VDA 4908 – Credit note
- VDA 4912 – Packing slip
- VDA 4913 – Packaging units
- VDA 4915 – Detailed call-off
- VDA 4922 – Dispatching order

Shipping interfaces

- DHL, UPS, GLS, ABX

Other

- Data exchange via XML
- Data exchange via Excel
- OLE DB
- Web shop connection
- Datav bidirectional
- MS-Word bidirectional
- MS-Outlook bidirectional
- Atlas software
- PDM/PLM systems
- Tapi / Mapi
- CSV, ADO, HTTP
- and others

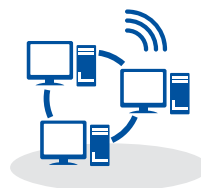


Access your data anywhere: **ASP technology**

Work on the move via UMTS or connect your branches via ASP technology - with the same environment and speed as in your headquarters without terminal / VPN connection. TopM's own protocol guarantees maximum security with minimum requirements. Alternatively, you can choose browser-based access to your data.

Web connection

Info accessible
through your
website!



Company

Your branches are
fully integrated.



net7 App

Access important
information anytime
on your Smartphone.



Sales force

Make your sales
and service teams
mobile.



HomeOffice

Be flexible and work
from home if required.

Software from the developers: **TopM**

TopM was founded in 1991 and is dedicated to developing and supporting software solutions for a variety of industries. With more than 60 permanent staff in 5 target-group-oriented teams, TopM supports more than 1,700 customers throughout Germany.



Software straight from the developers

TopM exclusively sells solutions developed in-house. Support is provided directly by our software developers. This allows us to provide top-class expertise and maximum flexibility in using and customising our solution to your individual needs.



ISO 9001 certified quality

Through consistent implementation of the criteria according to ISO 9001:2008, TopM has created the necessary conditions to ensure high quality. Among the key elements are development management, automated product tests, analysis of offers and complaints processing.



Independent and flexible

TopM is an owner-led company free from external investors. As a consequence, we are free to make our own decisions based on our clients' needs, rather than corporate requirements.



Diversity of industries

TopM offers a range of solutions for various industries. You can benefit from the synergy effects of comprehensive development ensuring low prices. Having established itself in different industries, TopM has become a reliable partner, even in a difficult economic climate.

We are here **for you:**

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Julia Löw, Sales

Andreas Schmid, Product Manager

We would be happy to
demonstrate our software –
simply give us a call!

Other software products by TopM Software GmbH:

net7 | r6 | elius6 | san6 | netlog